



REPUBLIC OF ZAMBIA



Permanent Mission of the Republic of Zambia to the United Nations

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Media Statement

For Immediate Release

Zambia inaugural bond is exceptional and terrific, says Germany's Deutsche Bank

NEW YORK Monday, September 17, 2012. – Germany's Deutsche Bank says Zambia's US\$750 million international bond is exceptional and terrific for an inaugural bond of an emerging market country.

Speaking at Deutsche Bank Offices on Wall Street in New York City in USA, Deutsche Bank head of bond syndicate Nigel Cree said foreign investors were interested in Zambia's economy.

"This is an exceptional and terrific result for an inaugural bond deal from the emerging markets countries," Mr Cree said. "The response from the global investors from Asia, Europe and the United States was overwhelmingly positive to the story that Zambia was telling about their [Zambians] economy and the future of their economy."

Deutsche Bank and Barclays Bank were the lead managers and joint book runners for Zambia's bond.

And Bank of Zambia deputy governor – operations, Dr Bwalya Ng'andu says the Government's prudent management of the economy and political stability are attracting foreign investors.

Dr Ng'andu, who was part of the Zambian delegation that undertook a two-continent roadshow seeking investor to back Zambia's US\$750 million bond, said the success of the tour was a vote of confidence.

"The fact that we got so many investors coming demonstrates confidence that there is political stability in the country, which is important for them, and that the way we are managing our economy is prudent and effective, and they are happy with it," said Dr Ng'andu.

Dr Ng'andu said Zambia had now built "a relationship with investors" which would be relied upon whenever the country wants to mobilise resources.

The central bank's deputy chief said the US\$750 million bond had set a benchmark at which Zambia could access future credit from the international market.

“It's also a benchmark which the private sector can use to borrow money from the international market,” said Dr Ng'andu.

Zambia successfully issued its inaugural 10-year bond on Wall Street, the world's topmost financial hub, to the tune of US\$750 million last Thursday. This was on account of the exceedingly large order book with a total subscription of US\$11.9 billion, at least 24 times over the intended US\$500 million, making it the largest order book for sub-saharan Africa.

Issued by:

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